



For over 25 years, Automation Associates has been New Zealand's 'go to' solution for custom automation systems design and installation. Our reputation is forged on industry leading expertise and innovation, exceptional collaboration and execution - and consistent first-class delivery of custom home and workplace automation projects.

## Exceptional people, knowledge and unparalleled experience

Our strong reputation is the result of a high performing team of qualified and experienced technicians supported by a passionate and committed management team. We value continued learning and upskilling and have established our own professional training system to keep our team at the forefront of the industry.

## Systems to support quality outcomes, delivered on time and on budget

We apply best practice methodology and systems across our services that enable work to be delivered on time, budget and to the quality standards required. These systems include industry-leading processes for design and installation, QA and user acceptance testing, documentation, user training and service support.

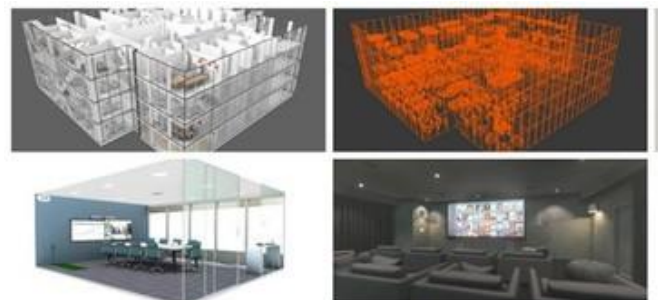
*"The Automation Associates staff are experts in their fields and understood the behaviours and larger vision of the environment we were looking to create for our people. Our diverse and interconnected technology solution was delivered on time and in full and met or exceeded all of our expectations".*

Ben Coleman

Manager - (Former) Property Projects  
Fonterra Co-operative Group Limited

## Services

- Workplace AV including meeting rooms, huddle spaces and auditoriums
- Home automation, home theatre and home entertainment systems
- Home access and security systems, including intercoms and smoke and heat detection
- Workplace technology including bespoke technology environments, room booking systems Teams/Zoom enabled rooms
- Smart home wiring to support high speed Wi-Fi and ultrafast broadband internet connections
- Workplace Video Conferencing, Interactive Screen Technology and Digital Signage
- Legacy System Audits, System upgrades servicing, support and maintenance



## Virtual Reality

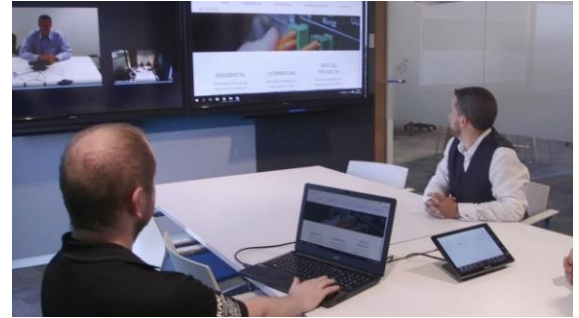
We bring architectural floor plans and elevations to life using virtual reality technology, providing our clients with a real time, three-dimensional experience of their future environment. Allowing clients to visualise the final product and outcome prior to physical construction provides a more proactive and predictive approach, facilitates efficient feedback and integration and supports a right first-time delivery.

## Case Studies

Automation Associates offers the very best AV consultation and fit out services for on-time completion. We have a lengthy track record of delivering quality AV fit out solutions to all sizes of corporates seeking the best technology for working collaboratively in hybrid and mobile working environments. Automation Associates has delivered bespoke design outcomes and added value to numerous high-profile clients - successes that very few of our competitors can match.

### Fonterra Global Headquarters

Fonterra's global headquarters situated at the corner of Halsey and Fanshawe Streets in central Auckland has six levels above ground with an average floor plate area of 2,200m<sup>2</sup>. Automation Associates worked closely with Fonterra's change management team as well as Veldhoen+Company, experts in Activity Based Working (ABW), to define and implement a programme of works which would effect significant cultural change. Technology components were required to support and enable a collaborative and mobile workforce. While the initial focus was on the Auckland office, the solutions needed to be globally scalable to be integrated into Fonterra's wider programme of cultural, strategic and brand change.



### Fonterra's new Microsoft Teams Rooms



In collaboration with Fonterra's global technology systems provider, HCL, AA delivered the design and upgrade of a Microsoft Teams Room (MTR) environment. This included the implementation of Crestron's Flex meeting room solutions.

Fonterra now have 120 small, medium, and large rooms throughout their NZ metropolitan and regional offices under the Teams banner. All provide consistency, reliability, ease of use and collaborative and inclusive AV environments, no matter the technical aptitude of the user or the geographical or functional spread.

### Colliers Office Technology

Colliers is a global leader in commercial real estate services and investment management with more than 600 staff in 23 locations throughout NZ. In June 2020, we completed a mid-sized office technology fit-out in the iconic Quay St building, HSBC Tower in the heart of Auckland City to meet the need for office technology to enable large group presentations, video conferencing capability throughout the offices and a roving receptionist with global visibility over room availability. Automation Associates designed and installed a simple-to-use system with an interface familiar to users, negating the need for a large amount of system training. Post install support was made available to the staff but was largely unutilised as staff readily adapted to the new system that was intuitive and reliable.



## Extensive partnerships with New Zealand's biggest brands

Automation Associates have a vast and loyal client base, defined by lengthy multi-project engagements and word-of-mouth referrals. This reflects our collaborative, relationship driven approach to solving our client's problems - and our ability to consistently deliver the highest quality results on time and within agreed budgets.

### Our valued clients include:



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